

Special Conditions of Participation for the 4th Edition of EUROPEAN ROTORS

Definitions

EHA: European Helicopter Association e.V., as mentioned in clause 1.1 (hereafter referred to as “EHA”).

RAI: RAI Convention Center in Amsterdam, the Netherlands owned by RAI (hereafter referred to as “RAI”).

RAI Exhibitor Services Department web shop: RAI Exhibitor Services Department webshop (hereafter referred to as “RAI webshop”). Exhibitor is aware that RAI’s terms & regulations apply to any contracts/agreements entered into between Exhibitor and RAI, available at: <https://www.rai.nl/voorwaarden-en-reglementen>.

Special Conditions: These “Special Conditions of Participation for the 4th Edition of EUROPEAN ROTORS”

General Conditions: The “General Conditions of participation for the 4th Edition of EUROPEAN ROTORS”

Further definitions are listed in clause 1 of the General Conditions.

1. General event information

1.1 Contract partner:

European Helicopter Association e.V.
Altenberger Str. 23
50668 Cologne
“EHA”

EHA intends to incorporate a 100%-daughter entity, in the near future. EHA intends for this new entity to assume the responsibility of organizing the 2024 edition of the EUROPEAN ROTORS exhibition. To that end EHA intends to transfer its position under this agreement – by way of novation / transfer of contract (“*contractsovername*”) within the meaning of Article 6:159 Dutch Civil Code – to this 100%-daughter entity. EHA intends to incorporate this entity as a limited liability company under German law (“GmbH”), with the name “European Rotors GmbH”. By entering into a contract the exhibitor gives prior consent for a transfer of contract whereby “European Rotors GmbH” (or another 100%-daughter entity nominated by EHA) assumes the position of EHA under the contract with the exhibitor. In case of transfer of contract, references made to EHA shall be considered to apply to this new entity.

Service provider and project management:

[Vertical Aviation International](#)

1920 Ballenger Ave., 4th Flr.

Alexandria, VA 22314-2898

E-mail: europeanrotors_event@eha-heli.eu

Vertical Aviation International shall hereafter be referred to as “VAI”.

VAI is not a party to the contract between EHA and the exhibitor. VAI acts as

representative of EHA in the performance of the contract (based on a service agreement between EHA and VAI) and serves as exhibitor's the first point of contact for issues pertaining to the performance of the contract. VAI's power of attorney to act on behalf of EHA (which includes giving permissions, entering into agreements, etc.) is strictly limited to the issues explicitly stipulated in these Special Conditions and/or the General Conditions. Any other issues not covered by these Special Conditions and/or General Conditions (e.g. special permissions required by the exhibitor, negotiations to amend the contract, etc.) must be taken up directly with EHA. Any permission, offer, acceptance, etc. must – in that case – be made in writing by an EHA staff member, in order to be legally binding vis-à-vis EHA.

1.2 Opening times

The 2024 EUROPEAN ROTORS exhibit floor will be open at the following times:

- Tuesday, 5 November from 10:00 am to 5:00 pm
- Wednesday, 6 November from 10:00 am to 5:00 pm
- Thursday, 7 November from 10:00 am to 4:00 pm

The right to alter the opening times due to serious reasons is reserved. Changes will be announced in good time—access for exhibitors: one hour before the start of the exhibition.

1.3 Set-up and dismantling times

1.3.1 Set-up times

- Saturday, 2 November, 8:00 am to 10 pm
- Sunday, 3 November, 8:00 am to 10:00 pm
- Monday, 4 November, 8:00 am to 10:00 pm

1.3.2 Dismantling times

- Thursday, 7 November, 5:00 pm to 11:30 pm
- Friday, 8 November, 8:00 am to 11:30 pm

Early dismantling is not permitted. Please note the information in the General Conditions of Participation.

- 1.4 Services that the exhibitor may require can be ordered via the RAI webshop. You will receive the access code for service orders and media entries after your application for stand space is approved. RAI is considered the exclusive supplier of services. Please be referred to clause 7 of the General Conditions.
- 1.5 Stand parties after the close of the trade show must always be approved by the project management. VAI reserves the right to charge a fee for additional required security and cleaning. Please request approval in writing at least one month prior to event start with relevant details, addressed to project management email: europaerrotors_event@eha-heli.eu.
- 1.6 Stand construction requirements:
- Premium stands: the maximum construction height is 275 cm, do not place walls on the building line. Such stands can be equipped with ceilings. Free-hanging ceilings (only connected to the roof structure of the building) are permitted after approval by the relevant RAI department and the designated RAI installer, who must install the suspension wires (see Appendix 3: Rigging in the RAI).
 - Deluxe stands: Deluxe stands are located on aisles on two sides. A Back wall and a side wall should be installed. Construction height incl. decking: 275 cm.
 - Standard stands: Standard stands are located with one side on an aisle: A back wall and side walls must be placed there. Construction height incl. decking: 275 cm.
 - Static stands do not require any walls.
- 1.7 Stand constructions that exceed the maximum height of 275 cm and special constructions must receive prior written permission, given at the discretion of EHA. Stand renderings must be sent with a hall map marked with dimensions to the project management by 31 July 2024 (europaerrotors_event@eha-heli.eu) for approval.
- 1.8 Ceiling suspensions/rigging projects. Requests for permission have to be submitted to RAI. Without prior permission ceiling suspension/rigging projects are not permitted. The Rigging Manual can be found here: <https://www.rai.nl/voorwaarden-en-reglementen/rigging-in-de-rai>
- 1.9 Direct sales of products and services is generally permitted. All offered products and services have to be declared with a price tag. The prices have to include Dutch V.A.T. and all additional costs.
- 1.10 Catering: RAI has official exclusive contract partners for catering, and beverage service addresses can be found via the RAI webshop. No outside catering from parties third parties will be allowed. All catering orders must be submitted through the RAI webshop.
- 1.11 Guarding/Liability: EHA, VAI and RAI do not assume any obligation to exercise proper care of exhibits, stand fittings and objects that are the property of the stand personnel and exhibitors. Stand guarding/security must be ordered via the RAI webshop. No outside stand guarding from third parties will be allowed.
- 1.12 Use of operations equipment: for logistic and safety reasons, the use of cranes, forklifts

and lifting platform/hydra ladders, is exclusively limited to the official contract partners of RAI. These services can be ordered via the RAI webshop.

2. Registration and acceptance

Registration (participation and stand order placement) for EUROPEAN ROTORS 2024 as an exhibitor is made by using the registration form, which must be completely filled out and signed as legally binding. Submitting the registration form constitutes an offer to enter into a contract, which requires acceptance by EHA. Submission of the registration form shall not constitute a claim for acceptance.

The written acceptance by EHA, or VAI acting on behalf of EHA, with disclosure of the allocated stand (stand confirmation/approval), and the accompanying participation fee invoice, shall be considered as the formal acceptance of the offer. The contract is formally concluded, and the participant is considered admitted to EUROPEAN ROTORS 2024 as an exhibitor. If the content of the stand confirmation differs from the content of the exhibitor's registration, the contract shall take effect in accordance with the stand confirmation, unless the exhibitor objects in writing within two weeks. These Special Conditions as well as the General Conditions apply to this contract.

3. Participation fee/Exhibitor passes

3.1 The participation fee includes the provision of the exhibition location, a certain number of exhibitor passes (4 exhibitor badges per 9 m², 4 customer badgers per 9 m²), exhibitor and stand service by the project management, provision of the exhibition's in-house information systems, target group-specific marketing of the EUROPEAN ROTORS 2024, hall security, cleaning of the halls and complimentary promotional material for the exhibitor's own visitor advertising. The fees pertain to the entire duration of the exhibition. VAI must approve the acceptance of co-exhibitors.

3.2 Co-exhibitor fee

The co-exhibitor fee is €395/co-exhibiting company. The co-exhibitor is the participant that presents their offer, using their staff on the stand of a main exhibitor. This definition includes the group's subsidiaries and affiliates of the main exhibitor. Registration of co-exhibitors is subject to approval and charges. To register as a co-exhibitor, a separate co-exhibitor application is required. This must be signed by the co-exhibitor as a legally binding document and must bear the name and full address of the contact from the co-exhibitor. The co-exhibitor, upon submitting the application will be bound to the same terms and conditions as the main exhibitor, including the Special Conditions and the General Conditions. In addition, main exhibitor will ensure these terms and conditions are part of its agreement with the co-exhibitor.

All quoted prices are net prices. If the statutory value added tax applies, it will be invoiced in addition. Please note concerning this, the explanations of the reverse charge procedure and the V.A.T. identification number are in the General Conditions of Participation.

3.3 Security deposit

Exhibitors, are due a security deposit, within the meaning of clause 8.7 of the General Conditions. Co-exhibitors are not due a security deposit.

4. Terms of payment

100% of the participation fee is payable three months after the confirmation of the

stand. After 18 July: 100% of the participation fee is payable immediately after the exhibitors receive the invoice.

5. Stand withdrawal/compensation fees

If the exhibitor does not participate once registration has been granted, then the exhibitor is obliged to pay a compensation fee.

Cancellation prior to the assignment of the stand is possible free of charge. After the stand has been allocated to your company a cancellation will cause the following fees:

- Four months before the show, 5 July 2024: 50% of the invoice total
- Three months before the show, 5 August 2024: 80% of the invoice total
- Two months before the show, 5 September 2024: 100% of the invoice total.

6. Additional services

6.1 In addition to the participation fee, as mentioned in the registration form, the acceptance of the following services is obligatory:

- A flat fee for the facility charge, which is €9/m² stand space. VAI will invoice the exhibitor for the facility charge (see [General Rules of Participation](#)).
- A flat rate of €500 is payable for the media listings, summarized below:
All exhibitors will be included in a guide as well as on the website and app of EUROPEAN ROTORS. An entry will be made in the alphabetical directory with information about the exhibitor's offerings. The entry should be edited in advance by the exhibitor otherwise EHA and VAI do not assume any responsibility for false media entries. The deadline for the close of editing will be announced to exhibitors via email and posted on the event webpage.

7. Legal notice:

7.1 Serious violations of the exhibition terms and conditions gives EHA, or VAI, acting behalf of EHA, the right to close stands immediately and to clear them off without requiring court action. This applies in particular to cases of advertising in contravention and in case of advertising for political or ideological purposes.

8. Order of precedence of contractual documents

8.1 In case of any discrepancy between the following contractual documents, the order or precedence is:

- a. The formal acceptance by EHA
- b. The registration form
- c. These Special Conditions
- d. The General Conditions